

File - Ill. Delegation

United States Senate

WASHINGTON, DC 20510

SEP 18 1986

August 26, 1986

Mr. Jamal Said Main
Minister of Water and Power
Government of Pakistan
Islamabad, Pakistan

Dear Mr. Jamal:

We are writing in behalf of Sargent & Lundy, a Chicago-based architect-engineering firm, which has an interest in performing power plant engineering work in Pakistan. In particular, Sargent & Lundy has submitted detailed qualifications for performing design and engineering services for Karachi's imported coal-fired power station and the Lakhra Coal Thermal Power Station project.

Sargent & Lundy, the largest engineering partnership in the United States, is internationally recognized as the foremost designer of coal-fired power plants in the U.S. Sargent & Lundy has designed more than 470 coal-fired electric generating stations, 85 of which are 200 MW and larger. No other architect-engineer can match that record.

Sargent & Lundy-designed fossil power plants have had excellent records for cost-effectiveness, high availability, excellent safety, and for completion on schedule and within budget.

Sargent & Lundy employs nearly 5,000 people in the Chicago metropolitan area, which includes the Congressional districts of the signatories below.

Award of the Karachi and/or Lakhra work to Sargent & Lundy would provide an important economic boost to the Chicago area and would provide an opportunity for our area's foremost power engineering company to share with its Pakistani colleagues the technology and project approaches learned from such extensive experience.

It is Sargent & Lundy's philosophy -- a philosophy shared by the Illinois Congressional delegation -- that the transfer of critical energy-supplying technology to international clients is good business practice and contributes to the economic health of both the client country and the United States. Such working partnerships offer an important step forward in energy independence and in the technological development of client countries.


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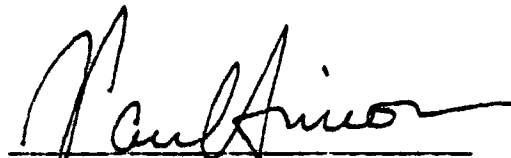
It is our understanding that Sargent & Lundy was not among the engineering firms chosen for the final short list of international bidders for the Karachi project. It is our further understanding that Sargent & Lundy ranked very high on all the evaluative criteria, except for previous work in Pakistan. This objection can, of course, only be overcome by doing work in Pakistan.

The preliminary study for the Karachi plant would seem to provide an excellent opportunity to observe Sargent & Lundy's capabilities first-hand. We would, therefore, urge that you re-examine Sargent & Lundy's qualifications for the Karachi project and consider including them on the short-list for that project.

Of even more importance, however, is the Lakhra Project. We understand that a RFP for the architect-engineering services for the project will be issued in the fall. Given Sargent & Lundy's outstanding qualification in this area, we hope that you will give every consideration to their proposal.

Yours very truly,


Alan J. Dixon


Paul Simon

William O. Lewis

Terry L. Bunn

Bob Michel

Ed Madigan

Lynn Martin

Paul Amey

Sam W. Judd

Lane Evans

Paul A. Hayes

Philip M. Crane

